## **Band Students & Parents**

This sponsorship fundraiser is being held to earn money for our band program and also allow you to earn some money towards your marching band fees.

Businesses or individuals can make a tax deductible donation to our program for different levels of sponsorship. Students will receive a sponsorship letter to give to businesses or individuals who you think might donate. Additional copies are available from Mr. Parker - or you may make your own copies.

In order to avoid approaching businesses multiple times - a google spreadsheet has been set up to list businesses that are contacted. It can be accessed through this link:

https://docs.google.com/spreadsheets/d/1eJA5Gp58ZgDRfWTeDfeSOu2sF1cCgk6VuDJOVB618Ss/edit?usp=sharing

Business donors that are receiving sponsorship benefits are not allowed to donate to specific students - but Mr. Parker can give credit toward student's unpaid fees, depending on donations received, that were from individuals or businesses that a student contacts. On your letter you give to potential donors there is a place to list your name as the band member contact. You can also list your name next to the businesses on our google excel form. Currently, Mr. Parker has specified that the first \$250.00 donation a student receives, will go toward the band program and anything received after that amount - can be credited toward unpaid fees.

Donations can be made in 3 ways. They can write a check to Lehi High School - which is picked up by the student or they can do this at the Lehi High School Financial Office during their business hours of 7:30a - 3:30p. They can pay by credit card either in person at the high school financial office. Businesses ONLY may also call the financial office during business hours. Donations can also be made at <a href="https://www.alpinefoundation.org">www.alpinefoundation.org</a> - specifying that the <a href="https://www.alpinefoundation.org">donation</a> - specify

When approaching a business or individual - if they need time to look over the sponsor levels - please leave them the letter/donation form and ask if you can contact them later about their decision to donate. Thank them for their consideration. Most donors will probably need a 2nd contact. It is always best to speak directly to someone - but you can also drop off a request and then contact them after a bit to see if they would like to donate.

Example of a contact: Hi, My name is \_\_\_\_\_\_. I am a member of the Lehi High School Marching Band and we are currently doing a sponsorship donation drive to raise funds for our program and towards our CA tour costs. There are different levels of sponsorship with various benefits. If you would like to look it over - we would love to have your support. If you would like to donate - I can accept your donation now - in the form of a check to Lehi High School. There are also ways to donate by credit card through the high school or the Alpine Foundation. If you need more time to decide - I can contact you again at a later time. Thank you so much for your donation OR Thankyou for your consideration and I hope to hear back from you.

Feel free to contact any businesses you would like, unless it has already been contacted or has already donated. We feel you will be most successful by contacting local businesses or local owners of businesses. If you know someone who owns a business - contact them. They are more likely to donate to our program when they know a student involved.

This year we have already received donations from: Kohlers, Maceys, Costco, Pepsi of Springville, Magleby's, Chick-Fil-A. Please do not contact these businesses again.

Thankyou,

Mr. Parker & Lehi Band Parent Organization